

## Volume growth on the European market for structured securities

European structured products exchanges generate turnover of EUR 25.4 billion / significantly higher number of new issues

**Exchange turnover in investment products and leverage products** decreased on Europe's financial markets in the third quarter of 2016. Compared with the second quarter of the year, the volume dropped by 9.0 percent to stand at EUR 25.4 billion. This represented a 26.0 percent decrease year on year. That is one of the outcomes of an analysis by Derivative Partners AG of the latest market data collected by the European Structured Investment Products Association (EUSIPA) from its members.

The members of EUSIPA include: Zertifikate Forum Austria (ZFA), Belgian Structured Investment Products Association (BELSIPA), Association Française des Produits Dérivés de Bourse (afpdb), Deutscher Derivate Verband (DDV), Associazione Italiana Certificati e Prodotti di Investimento (ACEPI), Swedish Exchange Traded Investment Products Association (SETIPA), Swiss Structured Products Association (SSPA) and the Netherlands Structured Investment Products Association (NEDSIPA).

The third-quarter turnover in investment products trading on European exchanges amounted to EUR 9.2 billion. This represented a 36.2 percent share of the total transaction volume. Exchange turnover was on a par with the previous quarter's level and up 3.0 percent on the figure recorded a year earlier.

Turnover in the leverage products segment (Warrants, Knock-Out Warrants, Factor Certificates etc.) came to EUR 16.2 billion in the period from July to September. They therefore accounted for 63.8 percent of the total turnover. The volume was 13.0 percent lower than in the second quarter of 2016. This represented a year-on-year loss of 37.0 percent.

At the end of September, trading venues located in EUSIPA member countries were offering 549,495 investment products and 827,523 leverage products. The number of products listed rose by 3.0 percent in comparison with the previous quarter. The figure was down by 2.0 percent on the same period of 2015.

Banks issued a total of 839,744 new investment and leverage products in the third quarter of the year. Compared to the period from April to June, the new issues activity recorded a 5.0 percent upsurge. However, the volume decreased by 10.0 percent when seen on a year-on-year basis. In total 191,778 new investment products were launched, accounting for 22.8 percent of all new issues. 647,966 new leverage products were listed, accounting for 77.2 percent of the aggregate new issues volume.

At the end of the third quarter, the **market volume of investment and leverage products** in Austria, Belgium, Germany and Switzerland came in at EUR 255.8 billion – up 6 percent on the figure recorded in the previous quarter. The volume rose by 16.0 percent when compared with the third quarter of 2015.

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At the end of September the market volume of investment products totalled EUR 216.0 billion and was on about the same level as in the second quarter. On a year-over-year basis, turnover was up 2.0 percent.

The outstanding volume of leverage products climbed to approximately EUR 39.8 billion in the third quarter of the year. This represented growth of 66.0 percent on the second quarter of 2016. In comparison with the same period of the preceding year, outstanding volume registered a plus of 336.0 percent. This increase is mainly attributable to developments in Switzerland.

## About EUSIPA

EUSIPA represents the interests of the European structured investment products business. Derivative instruments such as structured investment products and warrants are the focal point of its activities. EUSIPA makes efforts to create an attractive and fair regulatory framework for these financial products.

The umbrella association acts as a contact for politicians and the European Securities and Markets Authority (ESMA) in all questions concerning structured products. Whenever the need arises, the association is at hand to provide expert advice and opinions, thus playing an active role in the opinion process on the political level.

Greater protection for investors and more comprehensible and transparent products are important concerns for the association. Together with its members, it is actively engaged in promoting Europe-wide standards throughout the sector. These include clear product classification, standardised technical terms and a broad commitment among the member associations to abide by a code of practice for the sector.

The members of EUSIPA are:



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# EUSIPA Market Report

## on structured investment products

Q3/2016



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# 1. Highlights

## Exchange Turnover: Decreasing turnover

In the third quarter of 2016 the overall exchange turnover decreased to 25.43 bn EUR, which is a minus of 9% compared to the previous quarter. On a year-to-year basis the turnover decreased by 26%. Leverage Products accounted in Q3 2016 for a turnover of 16.24 bn EUR. The turnover in Investment products amounted to 9.19 bn EUR, which is a slight increase compared to the previous quarter.

## Outstanding Volume: Increasing volume

The Q3 2016 figures for the Austrian, Belgian, German<sup>1</sup> and Swiss<sup>2</sup> markets show an increase by 6% for the outstanding volume compared to the preceding quarter Q2 2016. On a year-to-year basis the volume increased by 16%. The volume in leverage products, which is overall rather small compared to the volume of investment products, increased by 66% compared with the previous quarter Q2 2016. This evolution can be mainly attributed to the swiss market.

## Number of New Listings: High issuance activity

Compared to the second quarter of 2016 the number of new listings during Q3 2016 increased by 5% to 839'744 products. Whereas 78% of all new listed products were issued in the leveraged product segment, investment products obtained a share of 22%. For leverage products, the number of new listings increased by 3% compared to the previous quarter and decreased by 14% on a year-to-year basis. For investment products, the number of new listings increased by 8% on a year-to-year basis and by 13% compared to the previous quarter.

## Number of Products: Increasing numbers

At the end of Q3 2016 a total of 1'377'018 products were listed in EUSIPA member countries, resulting in an increase of 3% compared to the second quarter of 2016. Measured on a year-to-year basis the number of listed investment products decreased by 2%.

<sup>1</sup> The German figures are sourced in from the 16 issuers assembled under the roof of Deutsche Derivate Verband (DDV) and entail assets from the sales of listed note-based structured retail products to customers based in Germany. The 16 issuers cover more than 90% of the German market in these products.

<sup>2</sup> The Swiss figures are sourced in from the Swiss National Bank and represent all assets in listed note-based structured retail products held in Swiss depots of issuers domiciled in Switzerland. The figures include therefore, to a small extent, also assets from product sales of these issuers outside Switzerland. The Swiss National Bank has extended the circle of the reportable institutions for the statistics of the securities held in bank's client deposits. The survey group consists now also of institutions with a special field of business. In case of such institutions with a special field of business and especially for deposits which are stored centrally there are only securities included that are not already stored at another reportable bank and reported by it.

## 2. Quarterly overview (Q3/2016)

	 Austria	 Belgium	 France	 Germany	 Italy	 Netherlands	 Sweden	 Switzerland <sup>1</sup>	 EUSIPA
<b>Exchange Turnover (Mio. EUR)</b>									
1 Investment Products	91	857	58	5'122	726	9	56	2'269	9'189
11 Capital Protected	n/a	n/a	0	101	n/a	0	n/a	26	127
12 Yield-Enhancement	n/a	n/a	31	2'721	n/a	4	0	670	3'426
13 Participation	n/a	n/a	27	2'229	n/a	5	39	1'528	3'828
199 Various	n/a	n/a	0	71	n/a	0	17	46	133
2 Leverage Products	6	19	871	4'284	3'896	1'040	4'856	1'268	16'239
21 Without Knock-Out	n/a	n/a	241	1'133	n/a	0	95	n/a	1'470
22 With Knock-Out	n/a	n/a	465	2'540	n/a	1'039	1'637	n/a	5'680
23 Constant Leverage	n/a	n/a	164	611	n/a	1	3'090	n/a	3'866
Various	n/a	n/a	n/a	n/a	n/a	0	35	n/a	35
<b>Total</b>	<b>97</b>	<b>876</b>	<b>929</b>	<b>9'406</b>	<b>4'622</b>	<b>1'049</b>	<b>4'912</b>	<b>3'536</b>	<b>25'428</b>
Total change - Δ in % to Q3/15 <sup>2</sup>	-9	n/a <sup>4</sup>	-48	-23	-49	-56	n/a <sup>5</sup>	-27	-26
Total change - Δ in % to Q2/16 <sup>3</sup>	4	-6	-16	-5	-28	-12	7	-4	-9
<b>Outstanding Volume (Mio. EUR)</b>									
1 Investment Products	10'108	13'861	n/a	61'274	n/a	n/a	n/a	130'771	216'014
11 Capital Protected	n/a	n/a	n/a	24'552	n/a	n/a	n/a	38'308	n/a
12 Yield-Enhancement	n/a	n/a	n/a	22'858	n/a	n/a	n/a	47'812	n/a
13 Participation	n/a	n/a	n/a	6'486	n/a	n/a	n/a	43'000	n/a
199 Various	n/a	n/a	n/a	7'377	n/a	n/a	n/a	1'651	n/a
2 Leverage Products	92	2	n/a	1'643	n/a	n/a	n/a	38'088	39'825
21 Without Knock-Out	n/a	n/a	n/a	613	n/a	n/a	n/a	n/a	n/a
22 With Knock-Out	n/a	n/a	n/a	678	n/a	n/a	n/a	n/a	n/a
23 Constant Leverage	n/a	n/a	n/a	353	n/a	n/a	n/a	n/a	n/a
Various	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Total</b>	<b>10'200</b>	<b>13'863</b>	<b>n/a</b>	<b>62'917</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>168'859</b>	<b>255'839</b>
Total change - Δ in % to Q3/15 <sup>2</sup>	-2	n/a <sup>4</sup>	n/a	-1	n/a	n/a	n/a <sup>5</sup>	15	16
Total change - Δ in % to Q2/16 <sup>3</sup>	-1	0	n/a	1	n/a	n/a	n/a	9	6

<sup>1</sup> Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

<sup>2</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

<sup>3</sup> Field indicates per cent change between reporting quarter Q3/2016 and previous quarter Q2/2016.

<sup>4</sup> The Belgian member association BELSIPA started with quarterly reporting only in January 2016. Before the reporting was done on a half-year basis which results in the absence of some quarterly figures.

<sup>5</sup> Numbers for the Swedish market entail as of January 2016 also the trade data of NASDAQ Stockholm, next to NGM Stockholm.

Source: Country Associations, Derivative Partners

## 2. Quarterly overview (Q3/2016)

	 Austria	 Belgium	 France	 Germany	 Italy	 Netherlands	 Sweden	 Switzerland <sup>1</sup>	 EUSIPA
<b>Number of New Listings on Exchange</b>									
1 Investment Products	802	73	278	188'552	161	96	21	1'795	191'778
11 Capital Protected	n/a	n/a	0	21	n/a	0	1	13	35
12 Yield-Enhancement	n/a	n/a	229	92'150	n/a	24	n/a	1'680	94'083
13 Participation	n/a	n/a	49	96'315	n/a	72	n/a	91	96'527
199 Various	n/a	n/a	0	66	n/a	0	0	11	77
2 Leverage Products	1'397	296	26'528	595'232	1'375	7'380	8'985	6'773	647'966
21 Without Knock-Out	836	n/a	8'237	158'861	n/a	0	4'026	n/a	171'960
22 With Knock-Out	561	n/a	18'201	435'747	n/a	7'375	4'391	n/a	466'275
23 Constant Leverage	n/a	n/a	90	624	n/a	5	541	n/a	1'260
Various	n/a	n/a	0	n/a	n/a	0	27	n/a	27
<b>Total</b>	<b>2'199</b>	<b>369</b>	<b>26'806</b>	<b>783'784</b>	<b>1'536</b>	<b>7'476</b>	<b>9'006</b>	<b>8'568</b>	<b>839'744</b>
Total change - Δ in % to Q3/15 <sup>2</sup>	111	n/a <sup>4</sup>	-28	-10	42	-33	n/a <sup>5</sup>	-14	-10
Total change - Δ in % to Q2/16 <sup>3</sup>	233	-43	5	5	-47	-15	10	0	5
<b>Number of Exchange Listed Products</b>									
1 Investment Products	2'412	1'227	1'053	530'672	1'458	178	717	11'778	549'495
11 Capital Protected	n/a	n/a	0	1'824	n/a	0	0	558	2'382
12 Yield-Enhancement	n/a	n/a	882	271'296	n/a	63	4	8'914	281'159
13 Participation	n/a	n/a	171	256'096	n/a	115	290	1'806	258'478
199 Various	n/a	n/a	0	1'456	n/a	0	430	500	2'386
2 Leverage Products	4'525	613	32'521	732'597	5'305	14'665	17'625	19'672	827'523
21 Without Knock-Out	2'488	n/a	14'845	397'372	n/a	10	9'705	n/a	424'420
22 With Knock-Out	2'037	n/a	17'275	330'267	n/a	14'557	4'962	n/a	369'098
23 Constant Leverage	n/a	n/a	400	4'958	n/a	98	2'628	n/a	8'084
Various	n/a	n/a	0	n/a	n/a	0	330	n/a	330
<b>Total</b>	<b>6'937</b>	<b>1'840</b>	<b>33'574</b>	<b>1'263'269</b>	<b>6'763</b>	<b>14'843</b>	<b>18'342</b>	<b>31'450</b>	<b>1'377'018</b>
Total change - Δ in % to Q3/15 <sup>2</sup>	12	n/a <sup>4</sup>	19	-3	17	2	n/a <sup>5</sup>	-8	-2
Total change - Δ in % to Q2/16 <sup>3</sup>	19	2	3	3	3	8	0	0	3

<sup>1</sup> Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

<sup>2</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

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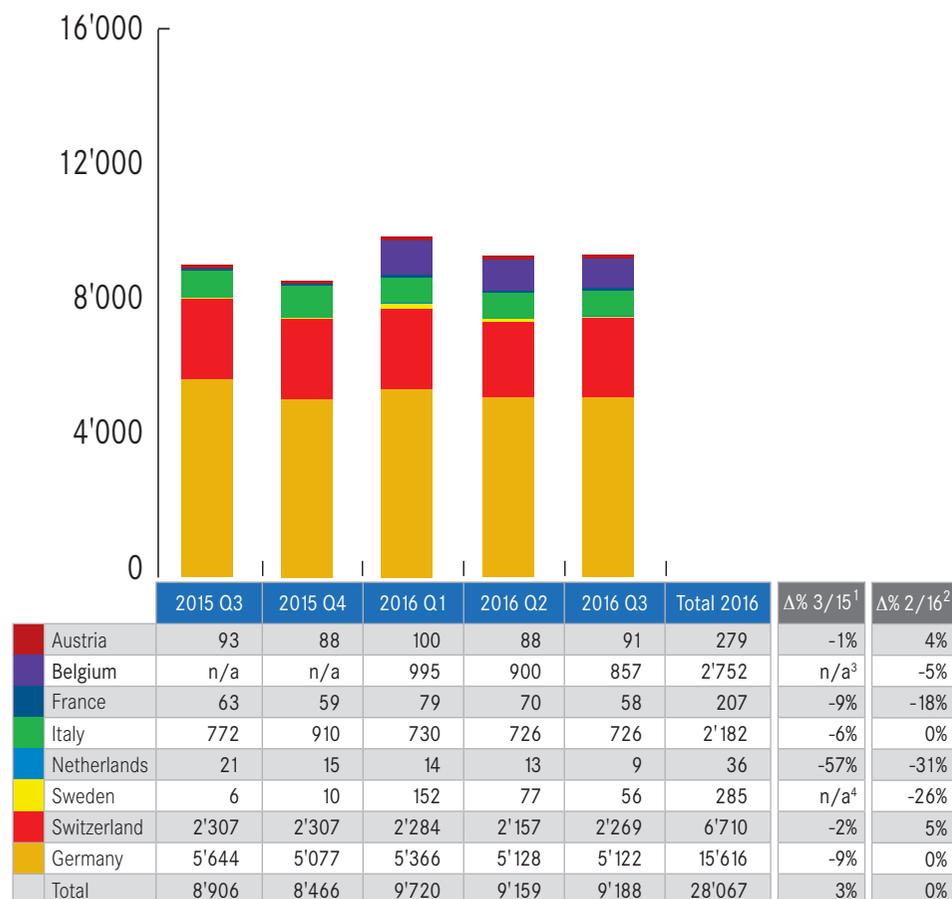
<sup>5</sup> Numbers for the Swedish market entail as of January 2016 also the trade data of NASDAQ Stockholm, next to NGM Stockholm.

Source: Country Associations, Derivative Partners

### 3. Exchange turnover

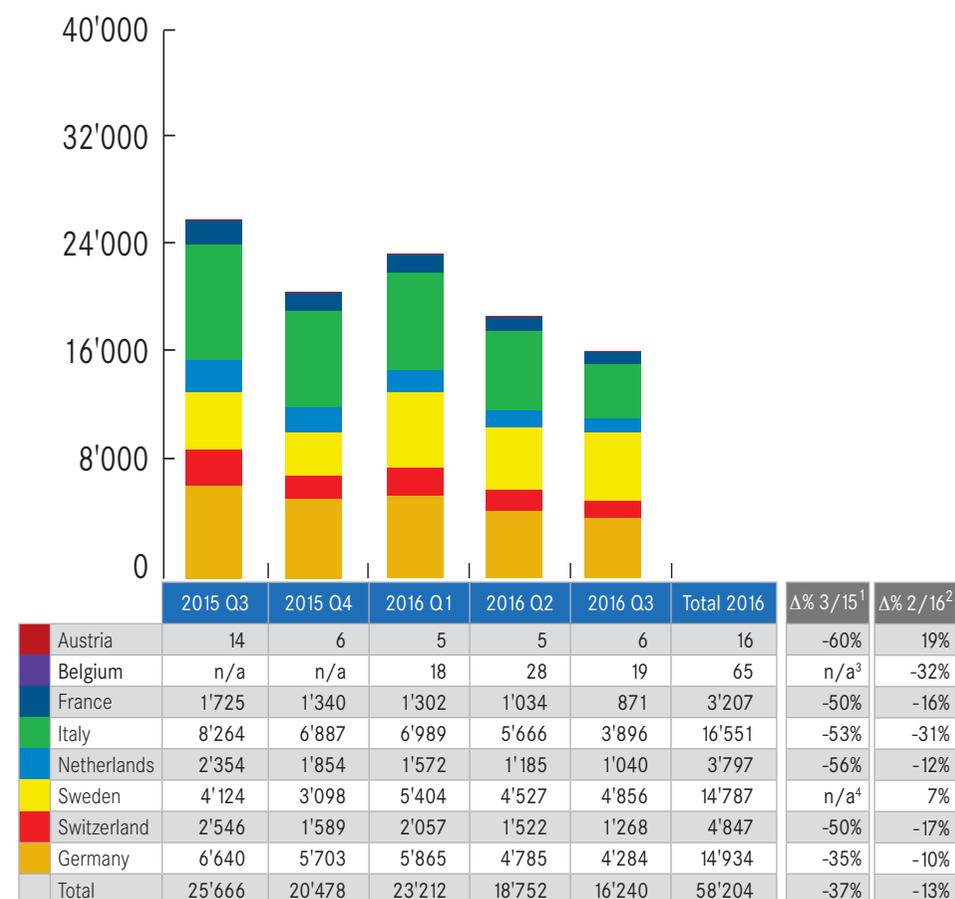
#### Investment Products

in Mio. EUR



#### Leverage Products

in Mio. EUR



Source: Country Associations, Derivative Partners

<sup>1</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

<sup>2</sup> Field indicates per cent change between reporting quarter Q3/2016 and previous quarter Q2/2016.

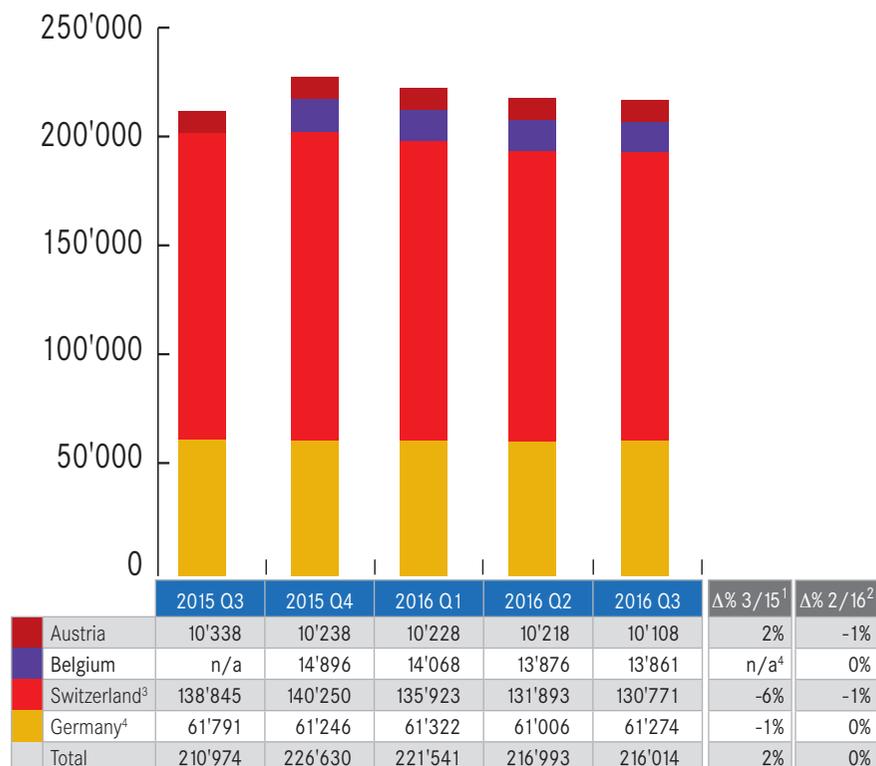
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## 4. Outstanding volume

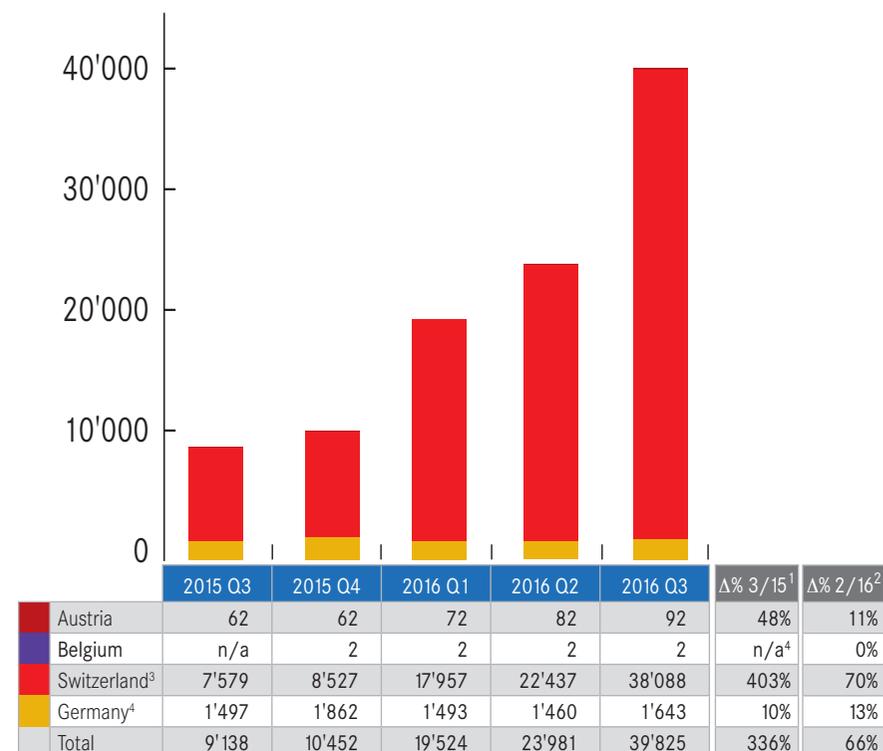
### Investment Products

in Mio. EUR



### Leverage Products

in Mio. EUR



Source: Country Associations, Derivative Partners

<sup>1</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

<sup>2</sup> Field indicates per cent change between reporting quarter Q3/2016 and previous quarter Q2/2016.

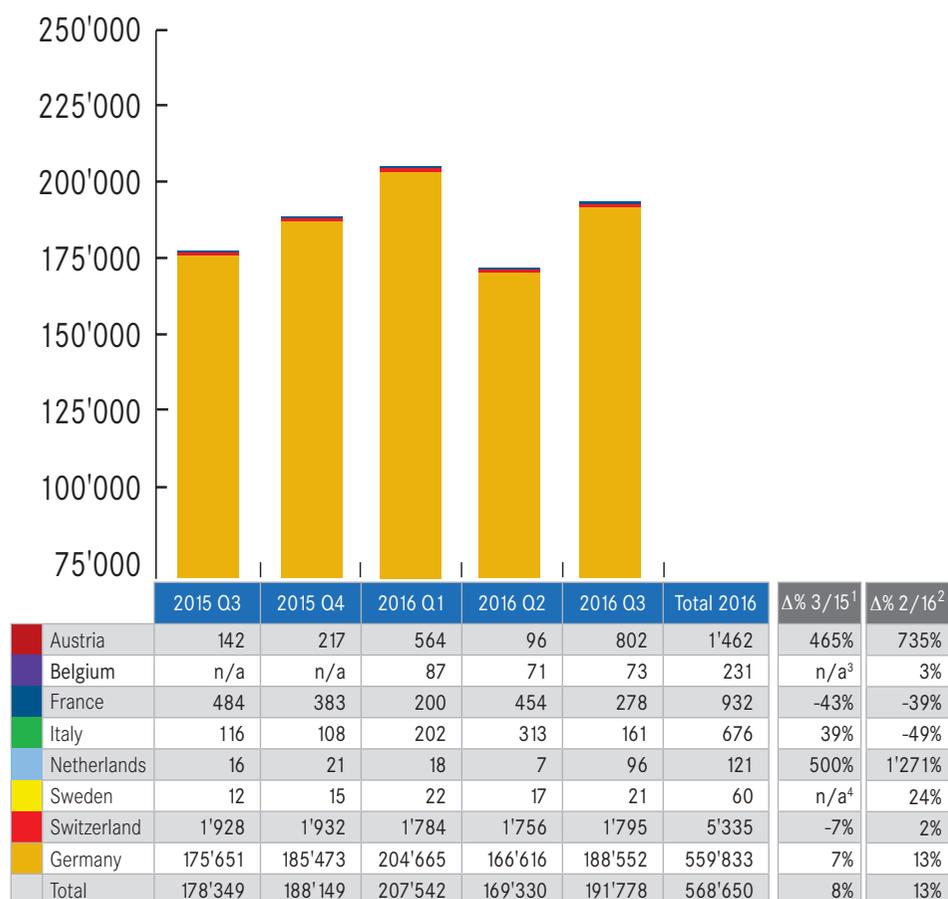
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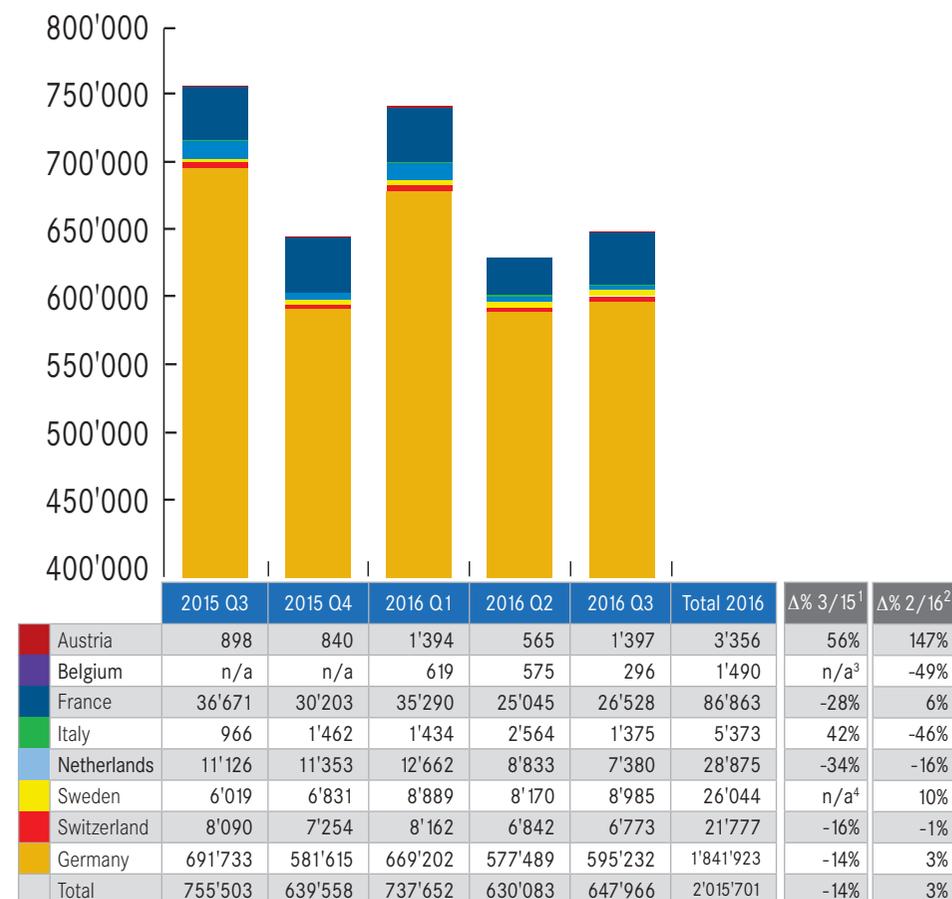
<sup>4</sup> The German figures are sourced in from the 16 issuers assembled under the roof of Deutsche Derivate Verband (DDV) and entail assets from the sales of listed note-based structured retail products to customers based in Germany.

## 5. Number of new listings on exchange

### Investment Products



### Leverage Products



Source: Country Associations, Derivative Partners

<sup>1</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

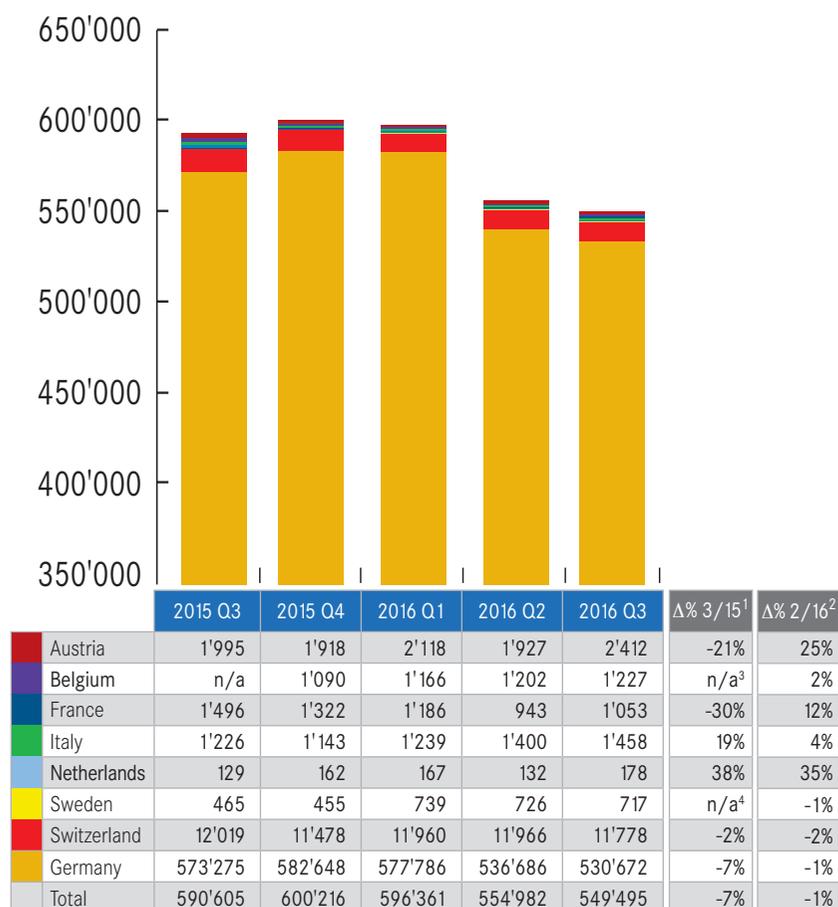
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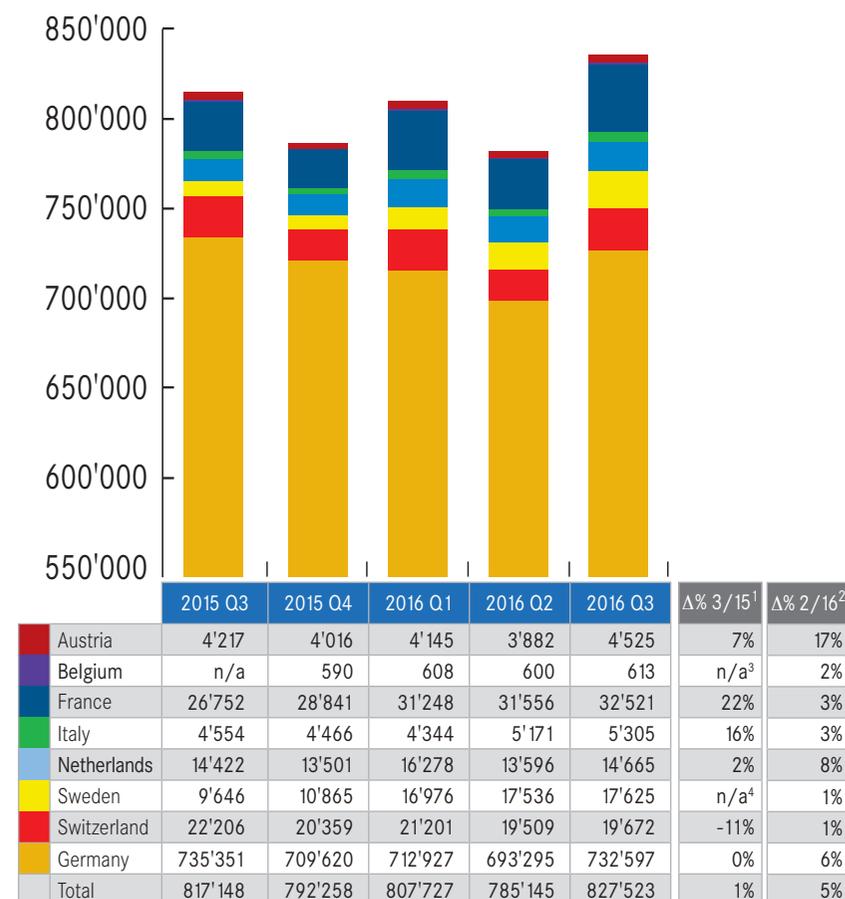
<sup>4</sup> Numbers for the Swedish market entail as of January 2016 also the trade data of NASDAQ Stockholm, next to NGM Stockholm.

## 6. Number of exchange listed products

### Investment Products



### Leverage Products



Source: Country Associations, Derivative Partners

<sup>1</sup> Field indicates per cent change between Q3/2016 and equivalent last year quarter Q3/2015.

<sup>2</sup> Field indicates per cent change between reporting quarter Q3/2016 and previous quarter Q2/2016.

<sup>3</sup> The Belgian member association BELSIPA started with quarterly reporting only in January 2016. Before the reporting was done on a half-year basis which results in the absence of some quarterly figures.

<sup>4</sup> Numbers for the Swedish market entail as of January 2016 also the trade data of NASDAQ Stockholm, next to NGM Stockholm.

## 7. Appendix

### Data sources

EUSIPA Members

Derivative Partners AG

Key date is 30 September 2016. The exchange rates for CHF/EUR and SEK/EUR are defined at the last trading day of each quarter.

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Further information about Structured Investment Products is provided by the country associations on their websites:

#### Austria

Zertifikate Forum Austria (ZFA)

[www.zertifikateforum.at](http://www.zertifikateforum.at)



#### France

Association Française des Produits Dérivés de Bourse (AFPDB)

[www.afpdb.fr](http://www.afpdb.fr)



#### Germany

Deutscher Derivate Verband (DDV)

[www.derivateverband.de](http://www.derivateverband.de)



#### Italy

Associazione Italiana Certificati e prodotti di Investimento (ACEPI)

[www.acepi.it](http://www.acepi.it)



#### Netherlands

Netherlands Structured Investment Products Association (NEDSIPA)

[www.nedsipa.nl](http://www.nedsipa.nl)



#### Sweden

Swedish exchange-traded investment products association (SETIPA)

[www.setipa.se](http://www.setipa.se)



#### Switzerland

Swiss Structured Products Association (SSPA)

[www.svsp-verband.ch](http://www.svsp-verband.ch)



#### Belgium

Belgian Structured Investment Products Association (BELSIPA)

[www.belsipa.be](http://www.belsipa.be)

